

Prospecting Game Follow Up Confidence Rejection

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## Summary:

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7 Simple Games to Make Sales Prospecting Fun (Seriously ... Sales Games to make Sales Prospecting Fun Youâ€™ve probably heard the saying that it takes 10 â€™s to get one â€™s,â€™ but I think that number is. 5 Myths of Sales Prospecting - thebalancesmb.com Myth 2: Prospecting Is a Numbers Game The old school of prospecting for business relies on contacting large numbers of cold contacts. However, quality supersedes quantity.